



**SPECIALIST
MACHINERY
SALES**

AUSTRALIA, NEW ZEALAND & SE ASIA

THOUGHT-LEADER IN STEEL PROCESSING AUTOMATION

SUPERIOR MACHINERY SYSTEMS AUTOMATION DESIGN LIFECYCLE PLANNING



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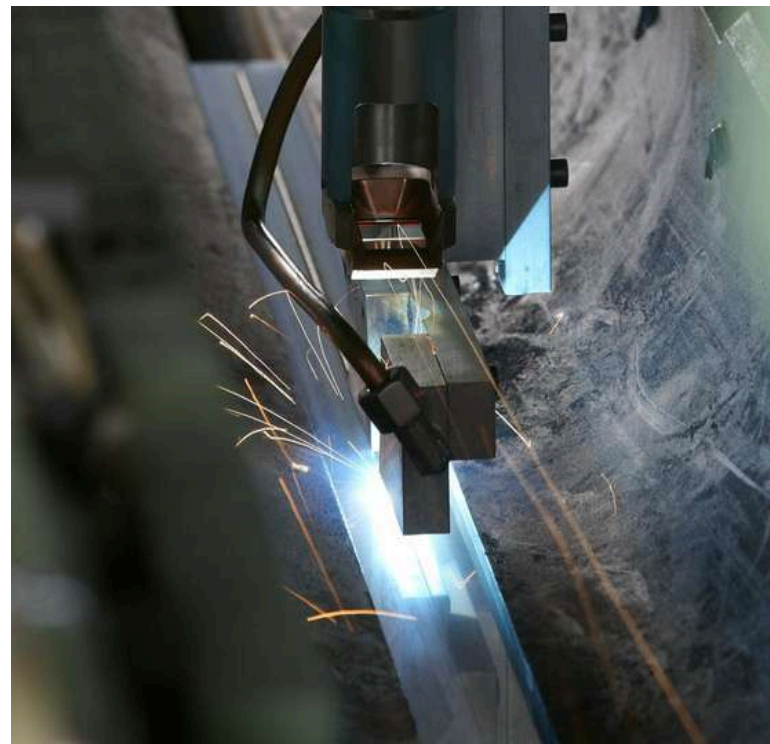


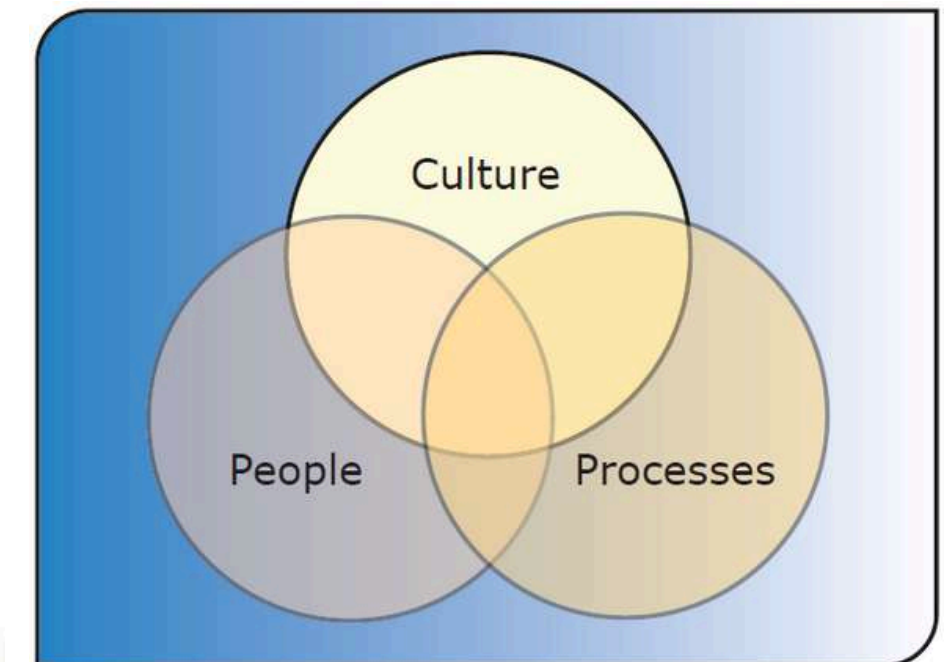
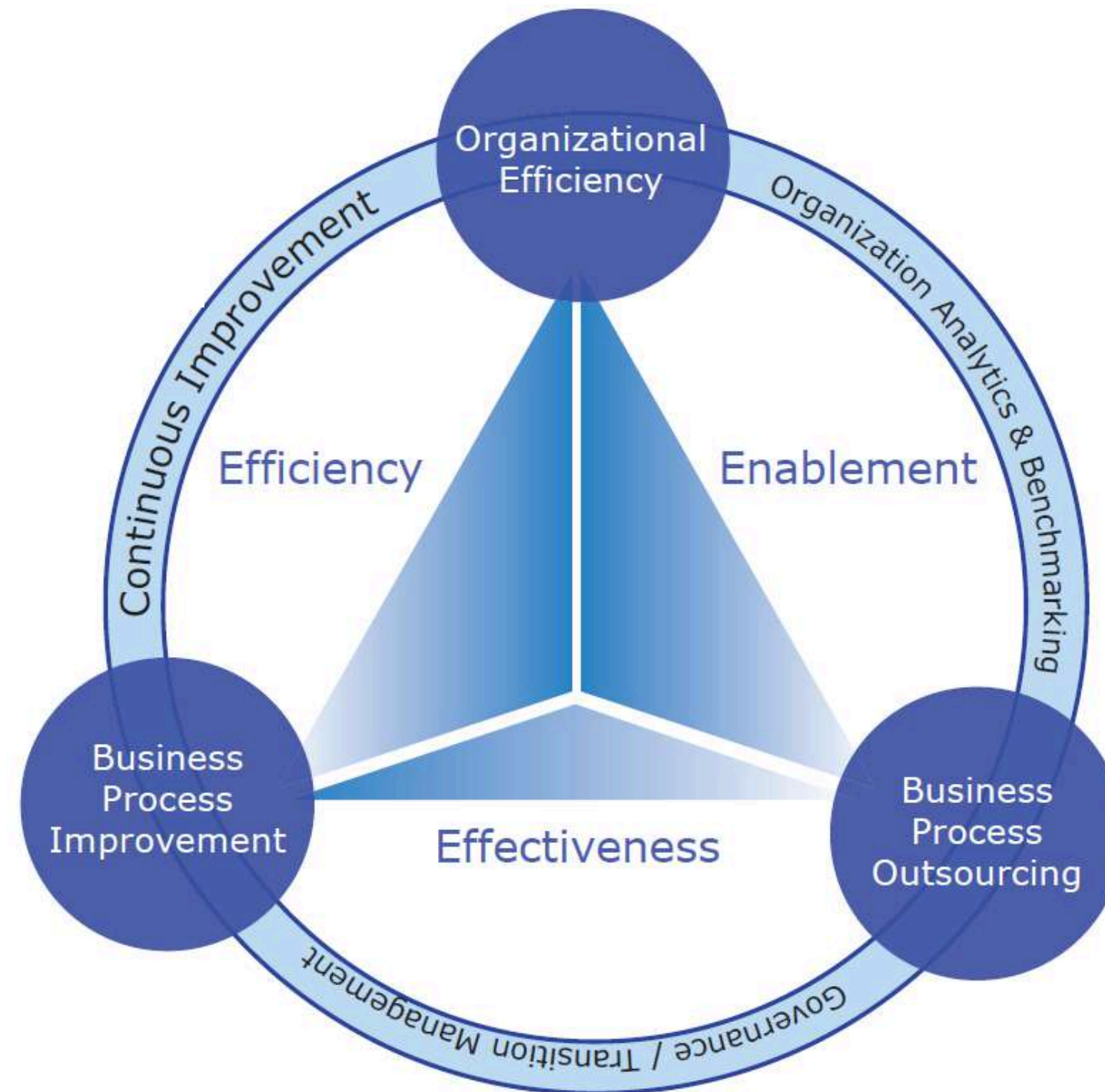
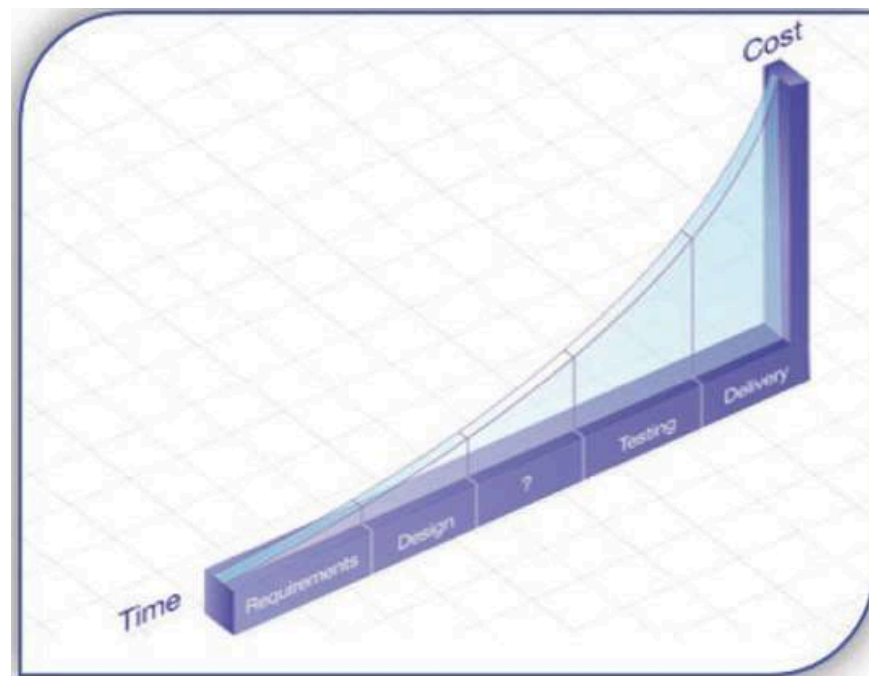
**tellmemore@smsales.com.au
www.SMSales.com.au**





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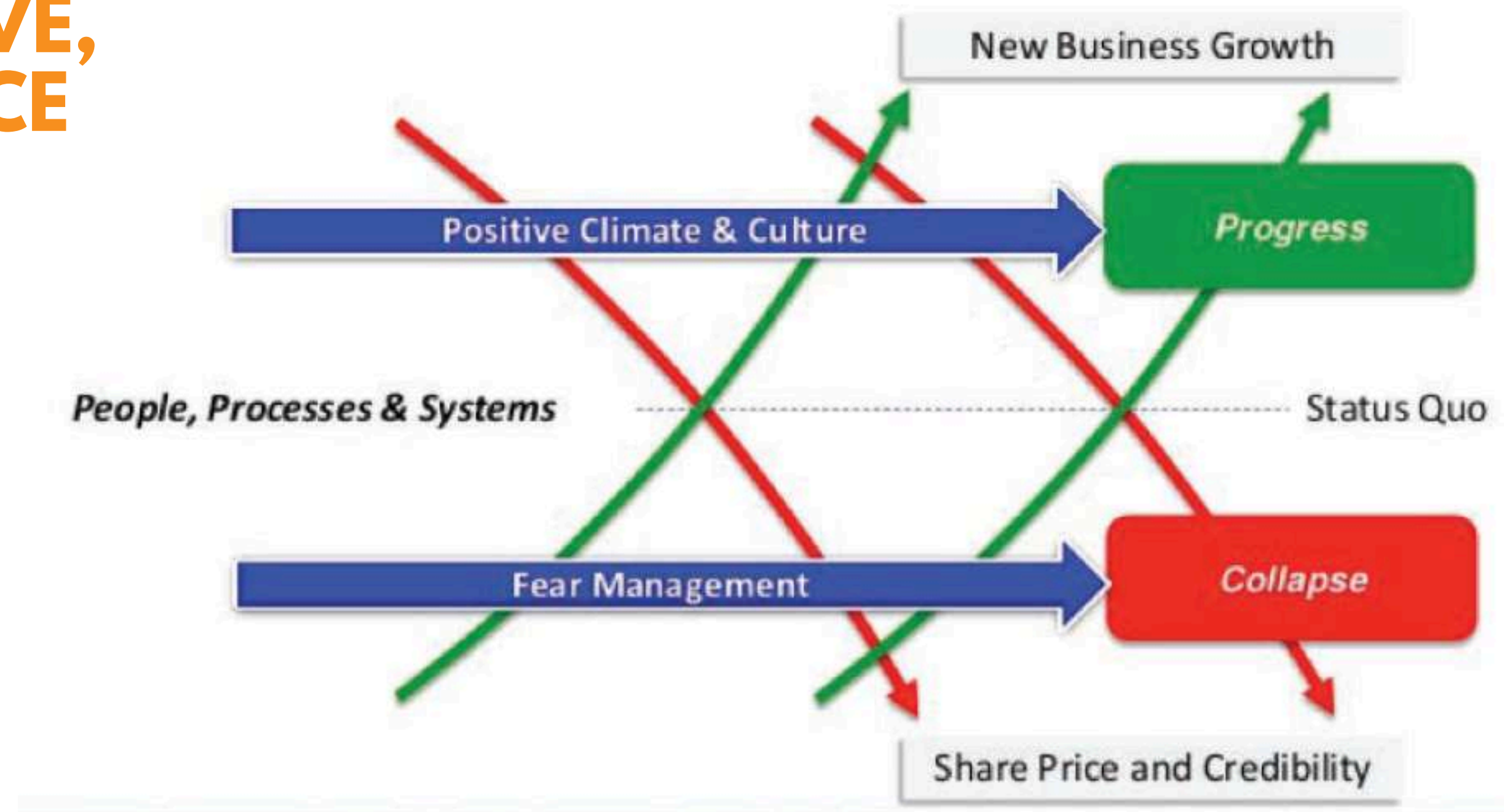
YOUR MOTIVE, YOUR CHOICE

“

"Every man is a creature of the age in which he lives; very few are able to raise themselves above the ideas of the time."

VOLTAIRE

Why change is not only necessary, it is an every day occurrence to ensure business continuity, growth and competitiveness.

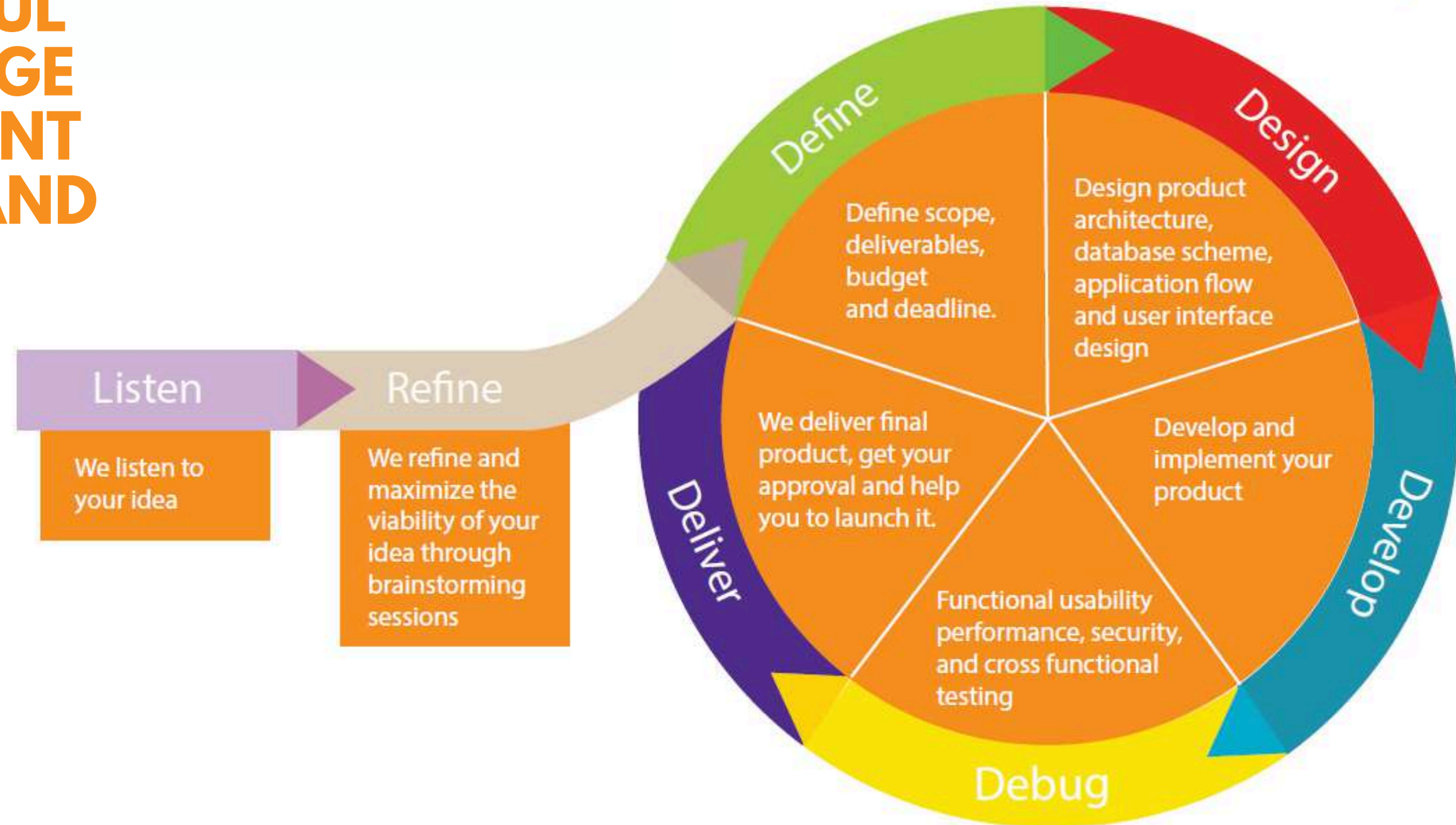


Plan for continued growth, build the team to succeed.



TAKE PURPOSEFUL STEPS TO MANAGE YOUR INVESTMENT IN RESOURCES AND PRODUCTIVITY

Understanding and qualifying the stages of capital equipment acquisition create understanding and confidence in the choice made and the future impact on business activities.

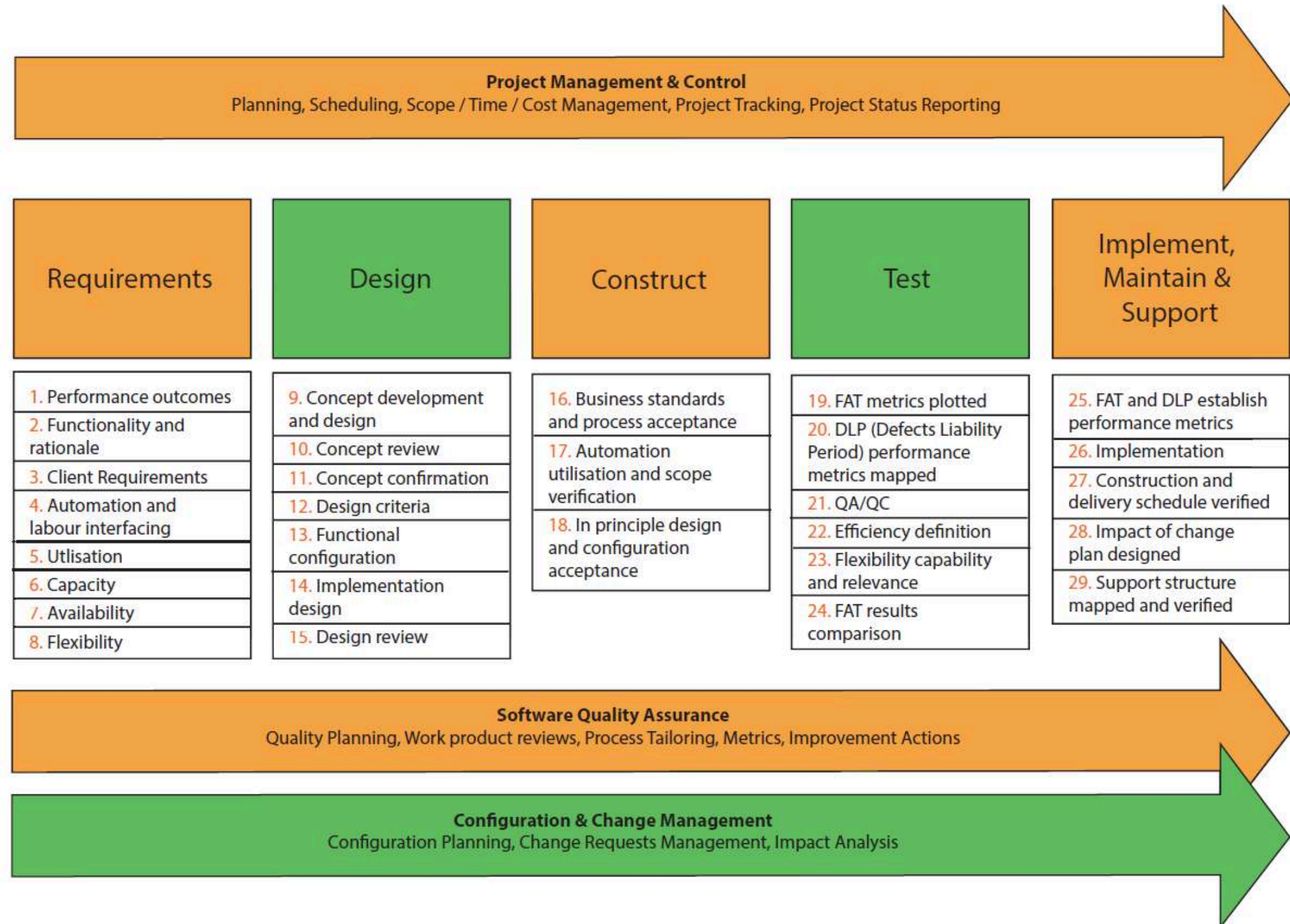


Create the necessary understanding to achieve progress.



MEASURE AND VERIFY THE STEPS TOWARDS IMPROVEMENT

- Applying metrics to test assertions that will have a significant contribution to productivity is essential.
- Ensuring that these metrics have been scrutinised and accepted prior to each stage of selection is also crucial to support a validated selection process.
- Make the detail count, be thoroughly informed.





LOOKING TO BUY PRE-LOVED MACHINERY?

Specialist Machinery Sales offer second-hand or used structural steel processing machinery from Kaltenbach, Gietart, Haeusler, SLF and more.

Generally, the machines that SMS has access to are from trading for new machines offered from the machine tool builders to clients of SMS in Australia and New Zealand. Most machines are between 5 and 15 years of age with full-service history available. Some machines can be inspected under power or in their shipping packing ready for immediate delivery to Australasia.



LEARN MORE HERE ►





READY TO SELL YOUR PRE-LOVED MACHINERY?

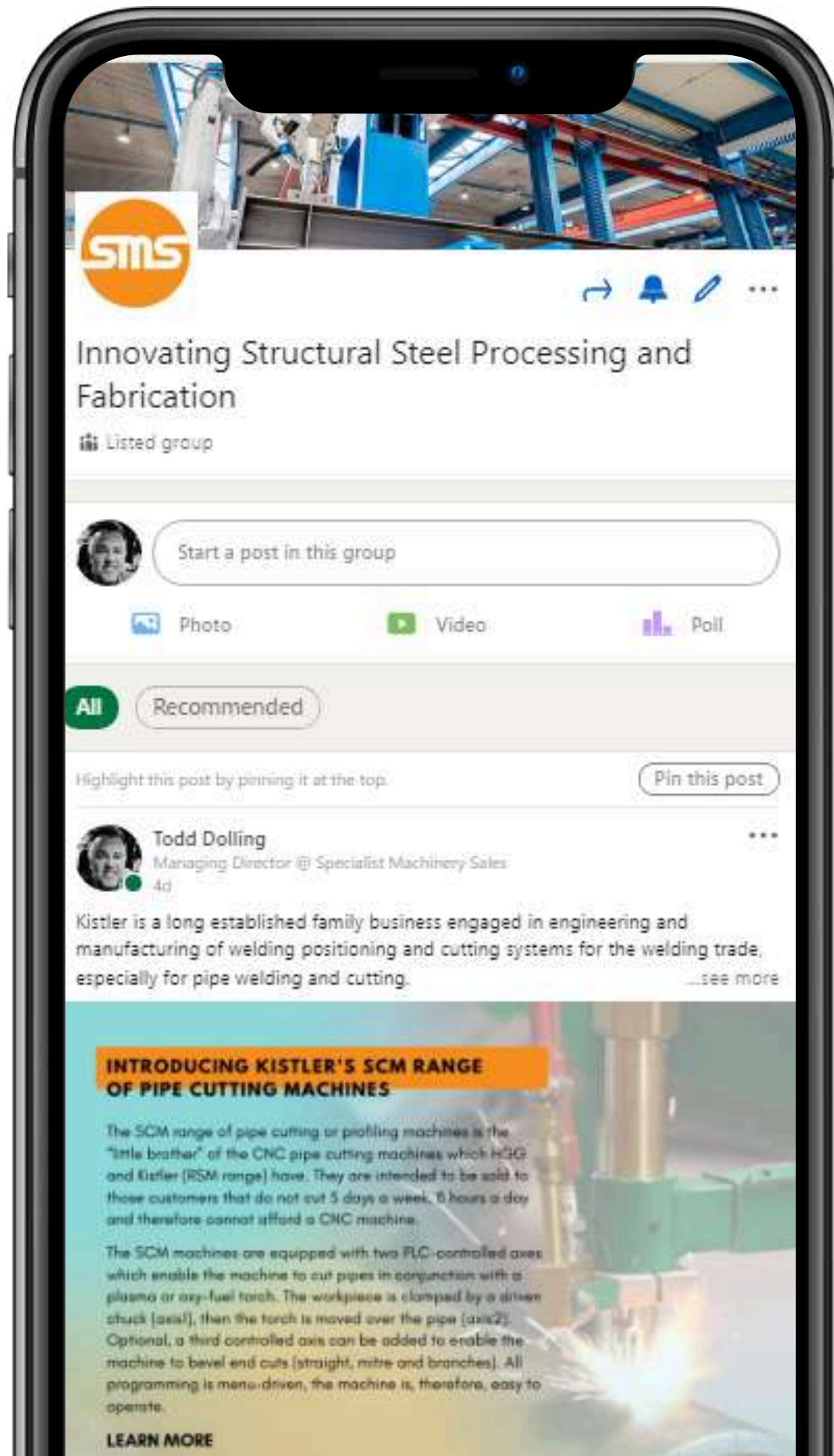
Selling your pre-loved machinery may appear to be a simple process but it might be more complicated than you think. Selling pre-loved machinery involves equipment liens, resale certificates and financing a buyer. BUT DO NOT WORRY!

Used Structural Machinery (USM) is here to partner with you. At USM, we are your ideal channel to take your equipment and place it in the right hands, with the security and confidence that characterises us. Review our checklist below to help you understand when to retire your machine and how USM can help you sell it off efficiently and effectively.



LEARN MORE HERE ►





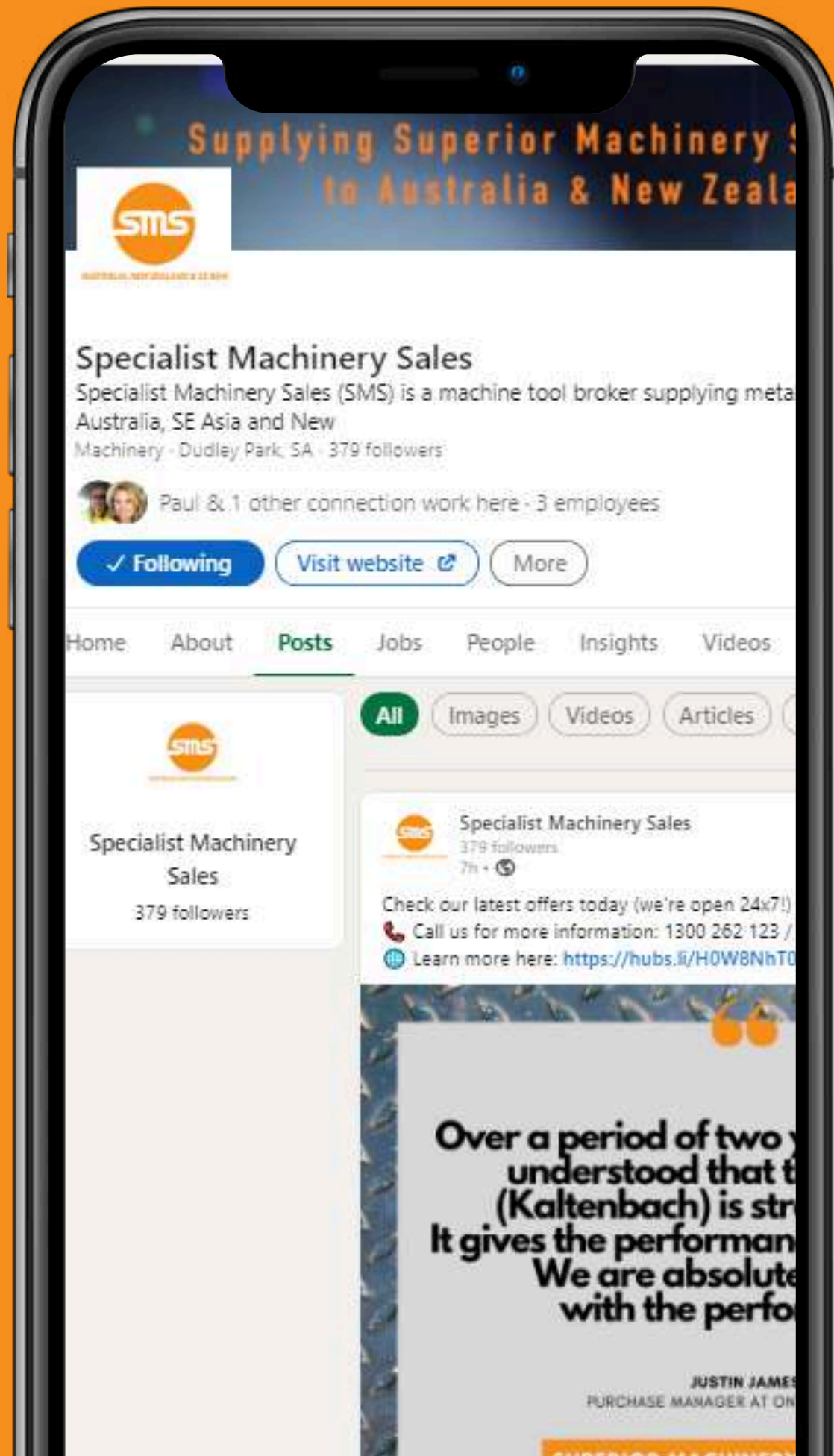
JOIN OUR EXCLUSIVE AND GROWING LINKEDIN GROUP

Join our growing and exclusive LinkedIn Group –
Innovating Structural Steel Processing and Fabrication Group.

In this group, we bring in thought leadership content, topics, trends and challenges within the steel industry and steel processing automation. We encourage everyone to share your business challenges and solutions that you have encountered and how steel processing automation had helped achieved your business objectives.

JOIN HERE ►





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